

Case Study: Franklin International

Franklin International

Columbus, Ohio

Year Joined: 2009 Industry: Manufacturer

Employees: 480+

Products & Services

- CVS Pharmacy
- VSP Program
- Educational Events
- Networking Events

2018 - 2021 | Market

Check & Audit Results

2018

\$31,666

\$58,050

2020

\$20,400

\$9,560

Combined \$119,676

"When Health Action Council first came into my office everything seemed too good to be true. But I didn't see a reason why we wouldn't join. It's been a good decision for us in many different ways."

DOUG REYS

SRPH/SHRM-SCP,CCP,CBP Manager of Compensation & Benefits, Franklin International

Franklin International is among the largest privately-held manufacturers of adhesives and sealants in the U.S.

"We ended up joining Health Action Council in 2009 when everyone in the industry was scrambling to try and save money," says Doug Reys, Manager of Compensation and Benefits at Franklin International.

"Although the quote wasn't a great deal lower than the other three options, it was all the extra value that Health Action Council provides that really made the difference."

"Pricing the audit and market check separately was more than five times the Health Action Council membership fee," says Reys. "So it was an easy decision to join."

Health Action Council Value: PBM contract oversight

Health Action Council continues to provide Franklin International with all data and visibility to the actual PBM agreement and serves as an advocate on their behalf.

Franklin International also participates in many of Health Action Council's networking and educational events offered free of charge to all member companies.



Health Action Council, a not-for-profit, member-driven organization with more than 220 employer members, provides value by enhancing human and economic health through thought leadership, innovative services and collaboration.