



# Case Study: City of Toledo

## City of Toledo

**Year Joined:** 2017  
**Industry:** Municipality  
**Employees:** 2,000+

## Products & Services

- Optum Rx
- Educational & Networking Events
- Health Improvement Initiatives

**"Health Action Council's pricing structure was simple and by far the lowest cost even with the membership fee."**

**CARRY ARNOLD**

*Administrative Analyst, City of Toledo*

The City of Toledo is a large municipality covering more than 2,000 lives. "We all know reviewing pharmacy bids can be overwhelming," says Carry Arnold, Administrative Analyst for the City of Toledo.

"But Health Action Council's pricing structure was simple and by far the lowest cost even with the membership fee. Not to mention, they presented with our current PPO that we already had a solid relationship with, so that was a huge plus."

"We had a really small implementation window, but it all went really smooth," says Arnold. "Health Action Council was on all the calls and definitely drove us in the right direction offering suggestions and insight."

### **Health Action Council Value: PBM contract oversight**

"We've been able to compare the savings with our prior PBM and as costs rose, ours have stayed flat. In fact, they've dropped as Health Action Council grows."

Beyond the savings, I'm so impressed that everyone at Health Action Council is always willing to listen to what we have to say," added Arnold. "We've met face to face with their leadership many times-so when they say they're member-driven, they really are!"

The City of Toledo has also benefited from other membership opportunities. "The webinars are always very relevant and if I miss one, I can always go to the online Member Center to find it," says Arnold. "And we always get a lot of fun employee engagement during their Step It Up Challenges."

### 2018 - 2021 | Market Check & Audit Results

2018

**\$48,353**

2019

**\$446,918**

2020

**\$391,011**

2021

**\$1,090,589**

*Combined*

**\$1,976,871**



Health Action Council, a not-for-profit, member-driven organization with more than 220 employer members, provides value by enhancing human and economic health through thought leadership, innovative services and collaboration.

**Call us at 216.328.2200 or email [info@healthactioncouncil.org](mailto:info@healthactioncouncil.org)**

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